

SECTION III – QUALIFICATIONS, EXPERIENCE, AND EVALUATION CRITERIA

3.1 MINIMUM QUALIFICATIONS

Proposals not meeting minimum qualifications will be disqualified. To qualify for evaluation by a Proposal Review Committee (PRC), a Proposer must meet the following minimum qualifications:

A. Experience:

1. Five years continuously engaged in providing 911 ALS EMS transport services as required by a high-performance contract in the United States to a primary 911 Ambulance services provider at the ALS level for an operating area of population similar in size, geographical spread, population densities, and call volume appropriately similar to those of Calaveras County. Proposer should have experience in a rural/wilderness area with extremes in weather (i.e., operations in an area with significant snowfall).
2. If the Proposer is organized as a legally formed partnership or limited liability company, each partner entity participating in the partnership or Limited Liability Company must have existed and continuously provided Prehospital ALS Emergency Medical Services, for a minimum of five years in the United States.
- ~~2.3.~~ Public safety providers must demonstrate that they, or at least more than a majority of their membership if formed as a joint powers authority (JPA), have for the preceding five years been providing first responder services and that a member of the JPA has provided ALS ambulance transportation service for a minimum of 5 years. Additionally, the JPA must show the capability of providing ambulance transportation service at the ALS level for an operating area of population similar in size, geographical spread, population densities, and call volume appropriately similar to those of Calaveras County. Such experience must demonstrate an ability to service rural/wilderness area with extremes in weather (i.e., operations in an area with significant snowfall).

B. Financial Condition

1. Financial Stability

Proposer shall provide evidence that clearly documents the financial history of the organization including financial interests in any other related business and demonstrates that it has the financial capability to manage the expansion (including implementation and start-up costs) necessitated by the award of the contract.

Provide externally audited financial statements for the most recent five years. If the Proposer organization is a subsidiary of another corporation or is a dependent governmental entity, Proposer shall provide externally audited financial statements for the parent entity for the most recent five years. If financial statements of a parent entity are submitted, the Proposer organization's financial statements must either be separately shown as a part of those financial statements or submitted separately in the same format and for the same period. Such a parent entity shall be required to guarantee the performance of the Proposer. Failure to submit full financial statements may cause disqualification from this RFP process.

2. Public safety providers that are formed as joint powers authorities may satisfy the audit requirement of the preceding paragraph by submitting annual audit reports for the past five years for each of their members.

~~D.C.~~ Demonstration of Additional Proposer Qualifications

Proposers must respond to each of the following additional criteria and demonstrate their qualifications. Proposers meeting the above Proposer Minimum Qualifications will be forwarded to the PRC for evaluation. Each response to the following additional Proposer qualifications will be evaluated and scored by on a pass/fail basis. Supporting documentation must be provided for the response to each requirement. For each criterion, required documentation is noted, or examples of supporting documentation have been identified.